

# APE MEDICAL KITS AND SUBSCRIPTIONS

ADVANCED - PERSONAL - EFFICIENT

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■ 10,000 documented deaths per year due to medical error in the U.S.

 The average first responder bag contains roughly 300 items

With life threatening injuries, survival rate falls
 1% per minute without treatement

01

**Decrease Treatment Time** 

02

Increase Treatment Accuracy

<u>03</u>

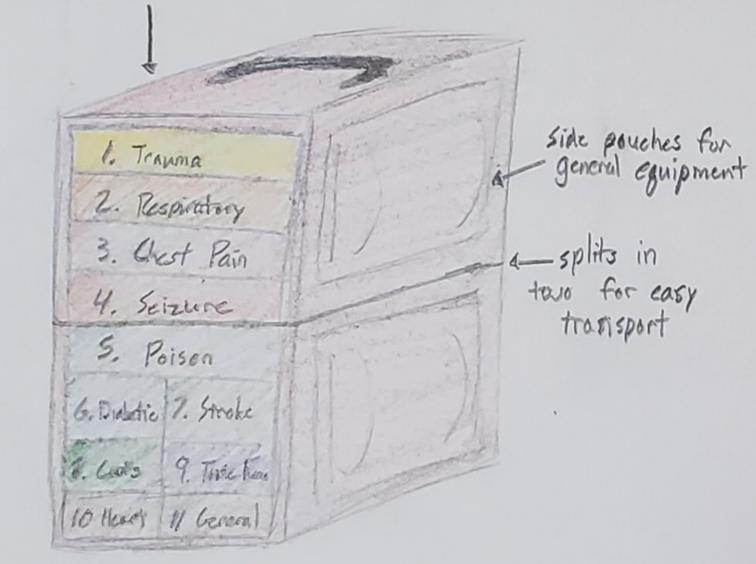
Increase Respone Simplicity

# Accurate

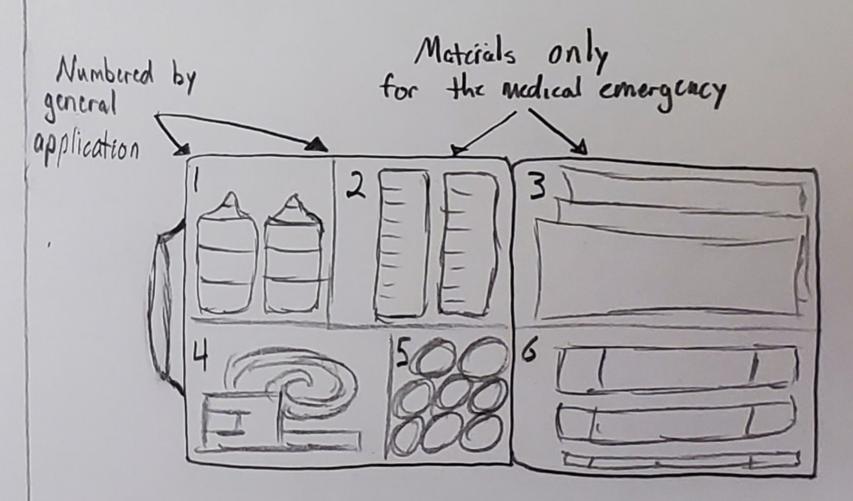
## Personal

Efficient

strong. water proof, hat absorbant material









THE INVENTORY SYSTEM AT MOST PLACES IS A COMPLICATED ISSUE. WE RECIEVE BULK ORDERS AND ARE RESPONSIBLE FOR ORGANIZATION OURSELVES. THERE IS A LOT OF PRESURE INVOLVED WITH MAKING SURE THE FILING IS DONE RIGHT.

- University of St Thomas, Public Safety Director Aaron

### SUBSCRIPTION SYSTEM

Specific equipment is in need of restock



Cases with needed equipment restock are shipped to APE





APE sends fully stocked cases back to Emergency Organization



APE restocks missing and expired equipment

## BUSINESS MODEL

Production of Medical Kits

30%-40%
upcharge
(Market Average)

Bulk order supplies through FDA approved organizations

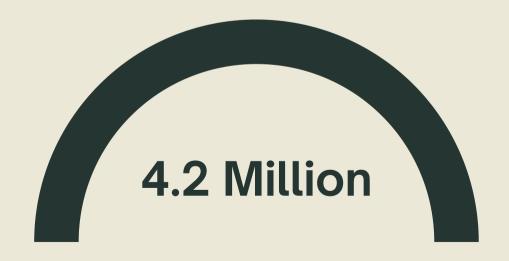
Keep
neccesary
inventory on
hand

30%-40%
upcharge
(Market Average)

#### MARKET OPPORTUNITY



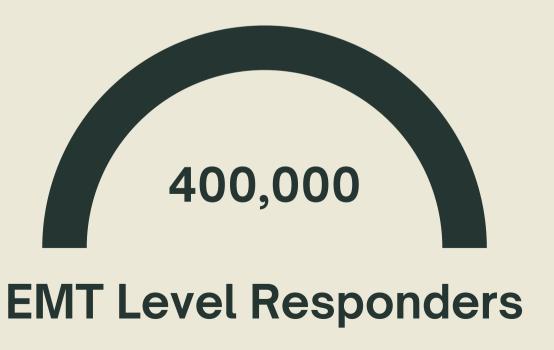
**Emergency Response Organizations** 



**First Responders** 



**Paramedics** 



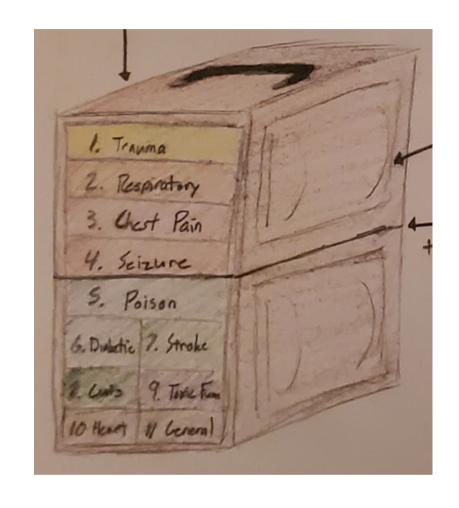
#### PRODUCT COMPARISONS







Schermer EMT Pro \$550



APE First Response
Competitive Pricing







### COMPETITIVE ADVANTAGE

Inovative design increasing treatment accuracy and decreasing treatment time

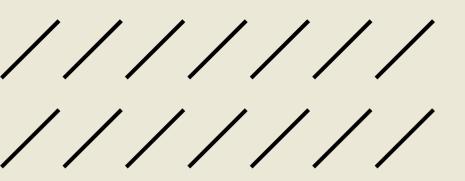
Simplified restocking system removing responsibilities from clients

Constant revenue through suscription stream after original purchase

Sectioned medical response kit with strategic organization

#### **Expansion Opportunities:**

**Sporting Facilities - Nursing Homes**High Risk Job Cites



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